

Is a Group Captive a good fit for you?

Use this scale to calculate your score to the questions below: Yes = 2, Maybe = 1, No = 0

| | Score |
|--|-------|
| 1. Do you already have or are considering taking a high deductible or self-insured retention, or going bare, because your historical loss ratio (premiums paid to losses incurred) is less than 55%? | _____ |
| 2. If you responded "no" to question 1, was your response due to your belief or having been told that your company is too small to retain risk on its own? | _____ |
| 3. If you answered "yes" or "maybe" to question 1, are you concerned that retaining risk could or does cause any of the following: | |
| • Loss of deduction for premium paid for insurance | _____ |
| • Increase in budgetary instability for operating entities | _____ |
| • Difficulty supporting cost of insurance for bids or contract reimbursement | _____ |
| 4. Are you looking for a more cost effective way to evidence insurance to fulfill business or statutory requirements? | _____ |
| 5. Is your company (or its shareholders) a risk taker, with an entrepreneurial spirit? | _____ |
| 6. Is your company (or its shareholders) motivated to increase long-term shareholder value? | _____ |
| 7. Are the shareholders of your company willing/able to invest in pro-active risk management programs in order to achieve a long-term reduction/stabilization of their cost of risk? | _____ |
| 8. Is your company able to provide financial information showing the insured entity's financial size and strength? | _____ |
| 9. Are you or representatives of your company able to attend meetings with other captive owners to review/learn about captive performance and strategy? | _____ |
| 10. Are you or representatives of your company willing to cooperate with peer companies (not direct competitors) that have similar risk management objectives and concerns, including the possibility of sharing a limited amount of losses? | _____ |
| Total Score | _____ |

If your total score is 15 or higher, talk with a **FBBINSURANCE** agent to quantify the financial costs and benefits of joining a group captive.